

# DOCSHIPPER SOURCING

Procurement has never been that easy !







### ABOUT DOCSHIPPER

### **DocShipper**

**DocShipper Group** is initially an international **freight forwarder** company headquartered in Hong Kong.

Our group covers more than forty countries **worldwide** and is in a continuous state of growth. **DocShipper** is not a traditional import/export company, not even close.

In fact, we are pretty much the opposite. Our team is flipping a gazillion-dollar industry on its head. **DocShipper** was founded with a clear goal and mission that is to "redefine international trade for **SME**, **Corporate & individuals**".

We decided to "shake up" this run-of-the-mill industry and establish **"new standards"** based on technology, in addition to a devoted **customer service**.

Purchase, quality control, compliance, international freight, customs clearance, distribution...

Well, you just find the perfect partner to assist you from A to Z!



Sourcing



Shipping

Conformity



Quality control



Distribution



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## A UNIQUE OFFER

### **Our mission**

DocShipper was originally what we call a traditional international freight forwarder. With the experience, the group has been able to differentiate itself from competitors with the proposal of a real **tailor-made offer** including transport, but also ancillary services such as sourcing, compliance, customs clearance, packaging, storage, and above all, proactive support from our experts **throughout the supply chain!** 

And bear in mind that our experiences as a freight forwarder gave us privileged access to a huge supplier database !

Therefore, the following question was quickly answered: **Why not let our clients benefit from this expertise and network?** 

This is how DocShipper decided to integrate the sourcing department within its core business.

### The sourcing department





## A DEDICATED SUPPORT

#### **Specifications**

- Pictures and/or reference links
- Purchase Quantity
- Target price by reference



STEP

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#### Supplier research

Shortlisting of several suppliers matching the requirements of the specifications (quality, conformity, price, MOQ...).

#### Legal & Compliance

Our experts will ensure the conformity of the goods, the suppliers and check the regulations in force in the country concerned by the import.



STEP



#### Negotiation

Quality control (Opt)

This is an important step that we highly recommend depending of the nature of the goods and the total value of the cargo.



We undertake strict but cordial (sometimes even friendly) negotiations with our selected suppliers.





#### Supplier payment

We take care of all transactions with the supplier, as well as the management of foreign currency payments.

#### International logistics

Our shipping department will take care of all your logistic needs from departure to arrival, with our Door-to-Door offer made by DocShipper.







STEP

STEP

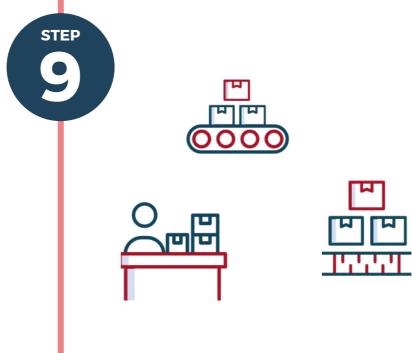
STEP

#### Supply chain & treasury (Opt)

What could be more frustrating than a stock that is piling up? We will help you draw up a schedule to manage your inventory optimally.

#### 3PL services (Opt)

Thanks to our warehouse in Italy, we can manage your stocks and the distribution of your products! Take advantage of 20 years of experience in the E-Commerce industry and super-competitive shipping prices throughout Europe. You will also have access to your inventory and stock in real-time. With this option, all you have to do is focus on marketing & sales of your products, we do the rest!





### QUALITY CONTROL AND COMPLIANCE OF PRODUCTS

#### This service includes :

#### **Quality control - Inspection Service**

Our quality control teams are your guarantee of trust in the field. The production verification process is based on an approach that can be adapted to each case. We follow international control standards such as ANSI / ASQC Z1.4-2003, AQL, and ISO 2859-1. We even recommend going beyond them depending on the type of order and product.

### Indeed, every order is unique, their requirements are also unique.

In fact, we ensure a customized inspection service carried out in a flexible manner in terms of timing and with the delivery of a report within 24 hours.



#### Audit and compliance

Our audit and compliance teams have strong expertise in the legal and regulatory aspects of import legislation. If you wish to import under a **white label** (private label), or simply to be sure that the goods comply with the directives (European for example) and national legislations. We make you benefit from our experience to offer you the guarantee of not having any complication during the customs clearance, but also on the domestic market of your choice. Therefore we impose strong requirements on ourselves as regards the substance of this approach - test report, certificate of conformity, declaration of conformity - but also in the form - respect of the application decrees concerning the markings, labeling, user guide...



## OUR RELATED SERVICES

#### **INTERNATIONAL FREIGHT**



#### **Rail freight**

A fast-growing mean of transportation that offers a balance between the competitive price of ocean freight and the speed of air freight.



#### Air freight

- **Classic**: uses available freight space within traditional airlines
- Express: uses the capacity of the "courier companies"



#### Ocean freight

- Less Than container Load (LCL): Cargo grouped together with other customers in a single container to optimize cost
- Full Container Load (FCL): Solution for large volume

#### **THIRD-PARTY LOGISTICS (3PL)**

#### Storage

A 3PL service means warehousing and distribution services. We will store your products in our warehouse on shelves or pallets and by reference in order to facilitate the output while preparing the orders.



#### Stock management

A spreadsheet representing the current status of your inventory will be updated whenever there are movements. You will therefore be able to keep an eye on the entries and exits of your products at all times.

#### **Last Mile Delivery**

Finally, we take care of the repackaging of your products, low-cost distribution thanks to our partnership with Colissimo, and returns management.



## UNBEATABLE SERVICES



#### **Tailor Made Solution**

Our specialists will assist you in all operations: samples, production, quality control, standardization/compliance, and international logistics.



#### **Procurement stress-free**

Avoid scams, fake suppliers, defective products, licensing issues, and other common litigations. Your purchases, our responsibility!



#### **Multilingual team**

Information gathering, organization, negotiation, 1st order, it's always easier in your mother tongue!



#### No hidden fees

No surprises from the purchase to delivery. Total control of your budget to maximize your margin!



#### A worldwide network

Access a network of verified suppliers around the world.



### OUR RATES SOURCING DEPARTMENT

#### **Application fees**

We work on a case-by-case basis in order to dedicate a specialist to each project. Initially, this expert will qualify with you the specifications to establish the feasibility of the project.

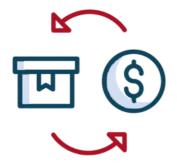
If we judge the proposal to be viable, then a **350 EUROS** fee will be charged prior launching the operations.

The entry fees are generally paid by **bank transfer**, **credit card** or **PayPal**.

#### **Commission policy**

With DocShipper, there are no hidden fees!

We manage the entire supplier relationship as well as the associated services in exchange for a transparent commission based on the purchase price of the order.



Purchase value (in EUR)	Commission	
Less than 5.000€	15%	
From 5,001€ to 10,000€	10%	
From 10,001€ to 20,000€	8%	
From 20,001€ to 30,000€	7%	
From 30,001€ to 50,000€	6,5%	
From 50,001€ to 100,000€	5,5%	
From 100,001€ to 500,000€	4,5%	
More than 500,001€	To be negociated	



## OUR PAYMENT METHODS

## Choose the most suitable payment method and currency!

Whether the transaction is for a small amount (opening a sourcing account, ordering a sample, sending a prototype...) or for a standard amount, we offer different payment methods: **bank transfer, credit card,** or **PayPal.** 



Also note that we have foreign currency accounts all over the world, in order to best suit each of our customers.





### F.A.Q FREQUENTLY ASKED QUESTION

#### Why DocShipper and not another sourcing agent?

In addition to the fact that we have a worldwide presence, we are simply the one (and only) company able to manage the entire import cycle of your product: Purchase, quality control, compliance, international transport and 3PL services (B2C distribution). Try to find a competitor, we don't have one!

#### What are the DocShipper departments?

DocShipper is composed of several departments that are all closely linked. The SOURCING department deals with supply chain issues, the SHIPPING department deals with international logistics operations and finally our 3PL department is specialized in inventory management and B2C shipments throughout Europe (with a warehouse in Camporosso in Northern Italy).

#### Where is DocShipper located ?

Our headquarter is in Hong Kong but we operate all around the world! Our experts benefit from the DocShipper Group<sup>©</sup> network and are located on different continents, in order to provide a customized and quality service in an efficient way.

#### How to get a quote from DocShipper?

It's very simple! Just fill out our online form or send us an email directly to info@docshipper.com. An expert will answer you within 24/48 hours to analyze your project and build a custom solution that will be in line with your needs (and especially your budget). Note that the more detailed your request will be, the faster our experts will come back to you.









## CONTACT DOCSHIPPER

